

# WAMES Billing

## Seminar

*with Jeanie Lane*

***“REVISED POLICIES REVISED AGAIN! AUDITORS GONE CRAZY. LET’S MAKE IT EASIER.”***

**Tuesday, December 15, 2009**

at the Holiday Inn American Center in Madison

9:00 am - 4:00 pm

The many changes to some of our major policies have providers confused. This seminar will help alleviate the confusion and frustration. Attendees will receive a handout on the following topics combined into one policy that will make the rules clearer and easier to follow.

- ABNs - When, why and how to use properly
- PAP policy with explanations on the details and all the changes
- Oxygen policy explained including what we can and cannot do
- Audits and contractors; who they are and what you can expect.

We will put all the revisions together so you and your employees can better explain the requirements to your patients, referral sources and physicians, and to be sure you are in compliance with federal regulations. You will receive helpful hints and ideas on how to obtain the correct documentation in a timely manner. Learn about some of the anticipated changes that may occur so that you can effectively prepare for any eventuality and recognize the importance of following all updates.

CMS, OIG, and the GAO have issued many statements to the effect that there will be “ZERO TOLERANCE” for fraud and abuse. Multiple contractors have signed contracts to assist the government. I will explain who they are and provide examples of what issues they are targeting. We will learn how to avoid the ones we can and be prepared for the ones we cannot. Please join us. It will be a full day of information with dedicated time for your questions.

# WAMES 2009 Billing Seminar

*“REVISED POLICIES REVISED AGAIN! AUDITORS GONE CRAZY. LET’S MAKE IT EASIER.”*

## Who Should Attend?

**Employees dealing with customer service, billing, compliance and collection should attend.  
Information will benefit employees of these departments as well as managers.**

Learn about all the different auditors that have been contracted with and find out exactly what they are assigned to audit, how to reduce major denials and how to stop the bashing between customer service and billing.

### Jeanie Lane

Jeanie Lane has been involved in the HME industry for over 30 years. She is an expert in reimbursement and accounts receivable management. Her consulting includes training on reimbursement from Medicare, Medicaid and private pay insurance. She also assists putting in compliance programs and doing external audits.

In her consulting practice, Jeanie works with individual companies to develop and review billing and collection procedures. Training employees in customer service, billing and review procedures dedicated her to improving office processes and cash flow. Jeanie also educates salespeople on coverage issues and the criteria for proper payment of equipment.

Prior to joining the MED Group, Jeanie was the supervisor of the Home Medical Equipment (HME) and Review department at Travelers Medicare in Jackson, Mississippi. She also worked for an HME company and was responsible for supervising and training employees. In addition, she was responsible for Medicare, Medicaid and private pay insurance billing in several states.

Jeanie has presented educational seminars for national and state associations as well as individual companies. Her articles have appeared in MPS Magazine and State Organization Newsletters.

Jeanie has served as President of the Mississippi Association of Medical Equipment Suppliers (MAMES). Presently, she is an active board member and delegate to MAMES.

### ***Hotel information:***

The Holiday Inn American Center in Madison  
5109 West Terrace Drive, Madison, WI 53718  
Call directly for reservations at 608/249-4220 or  
888- HOLIDAY /  
[www.holidayinn.com/madisonwi](http://www.holidayinn.com/madisonwi)

*WAMES has a special room rate of \$99.00 for single or double occupancy for Monday, December 14th.*

### ***Directions:***

*I-90/94 W toward Madison. Take US-151 N/US-151 S Exit 135A toward Madison Sun Prairie. Merge to US-151 N Exit 135B.*

*Merge onto American Parkway Exit 98B. Left East Park Blvd.*

# WAMES Reimbursement Training Seminar

“REVISED POLICIES REVISED AGAIN! AUDITORS GONE CRAZY. LET’S MAKE IT EASIER.”

## REGISTRATION FORM

Tuesday, December 15, 2009 at the Holiday Inn American Center, Madison: 9:00 am - 4:00 pm

Registration and Continental Breakfast open at 8:30 am

### Attendee Names:

1. Name \_\_\_\_\_ Title \_\_\_\_\_  
Email address \_\_\_\_\_

2. Name \_\_\_\_\_ Title \_\_\_\_\_  
Email address \_\_\_\_\_

3. Name \_\_\_\_\_ Title \_\_\_\_\_  
Email address \_\_\_\_\_

4. Name \_\_\_\_\_ Title \_\_\_\_\_  
Email address \_\_\_\_\_

5. Name \_\_\_\_\_ Title \_\_\_\_\_  
Email address \_\_\_\_\_

6. Name \_\_\_\_\_ Title \_\_\_\_\_  
Email address \_\_\_\_\_

7. Name \_\_\_\_\_ Title \_\_\_\_\_  
Email address \_\_\_\_\_

### • Company

Address \_\_\_\_\_  
City, State, Zip \_\_\_\_\_  
Telephone/Fax \_\_\_\_\_

### Registration Fees:

**\$150.00** MEMBER rate for the first person  
x   1   person = \_\_\_\_\_

**\$95.00** each for additional persons from MEMBER company  
x \_\_\_\_\_ people = \_\_\_\_\_

**\$225.00** NON-member rate for the first person  
x   1   person = \_\_\_\_\_

**\$165.00** each for additional persons from NON-member company  
x \_\_\_\_\_ people = \_\_\_\_\_

*Fee includes lunch, breaks and manual*

**TOTAL** \_\_\_\_\_

### Payment:

Make check payable to WAMES and mail to: PO Box 389, Wild Rose, WI, 54984 or use Mastercard or Visa below and **fax** to WAMES at 715-366-4501 with credit card information. \_\_\_\_\_ VISA \_\_\_\_\_ MasterCard

card number \_\_\_\_\_ exp date \_\_\_\_\_

amount \$ \_\_\_\_\_ signature \_\_\_\_\_



Wisconsin Association of  
Medical Equipment Services

### Questions?

Contact Ann Barrett at 715/366-7500  
or  
abarrett@uniontel.net  
or  
fax to 715-366-4501